

Message Text

UNCLASSIFIED

PAGE 01 LAGOS 05790 211017Z
ACTION COME-00

INFO OCT-01 AF-10 ISO-00 EB-07 /018 W
-----211122Z 121911 /15

R 201547Z MAY 77
FM AMEMBASSY LAGOS
TO SECSTATE WASHDC 1272
INFO AMEMBASSY COTONOU
AMCONSUL IBADAN
AMCONSUL KADUNA

UNCLAS LAGOS 05790

E. O. 11652: NA
TAGS: BTIO, BENC, NI
SUBJ: CONSTRUCTION SERVICE AGREEMENT: NCFC ENUGU

REF : (A) STATE 84356, PARA 2 (B) LAGOS 4283 (C) LAGOS 2595

1. C. EZEJI OKOYE, OFFICER-IN-CHARGE, NIGERIAN CONSTRUCTION AND FURNITURE CO. LTD. (NCFC), VISITED EMBASSY WITHOUT NOTICE MAY 20 TO ASK WHETHER ANY AMERICAN COMPANIES INTERESTED IN HIS SERVICE AGREEMENT. HE SAID THAT ASIDE FROM MORRISON-KNUDSEN INTERES FROM COTONOU HE HAD HAD ONLY ONE BITE, FROM A COMPANY ASKING IF NCFC HAD WON A CERTAIN ROAD CONTRACT IN ANAMBRA STATE. ANSWER IS NO, ONE OF NCFC PROBLEMS IS LACK OF QUALIFIED STAFF TO SUBMIT WINNING BIDS.

2. OKOYE STATED THAT NIGERIAN GOVERNMENT HAS AGREED LIQUIDATE FIRM'S LARGE DEBT TO UNITED BANK OF AFRICA (UBA). HE ALSO SUPPLEMENTED ITS HISTORY BY STATING FIRM WAS ASSOCIATED 1960-66 WITH ISRAELI FIRM, SOLEN BENET (PHONETIC). FIRM'S TROUBLES BEGAN WITH BIAFRAN WAR, HE SAID.

3. OKOYE ASKED HOW TO RECRUIT AMERICANS FOR POSTS OF GENERAL MANAGER, QUANTITY SURVEYORS, ESTIMATORS, ENGINEERS, PLANT AND EQUIPMENT MANAGER, ETC., STATING HE WOULD OFFER GOING RATES FOR
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FOREIGN PERSONNEL HERE, WHICH HE PUT AT NAIRA 2000-5000 (DOLS 3100-7600) MONTHLY. GIVEN ADDRESSES OF AMERICAN MANPOWER RECRUITING FIRMS, INTERNATIONAL EXECUTIVES SERVICE CORPS AND PROFESSIONAL ASSOCIATIONS.

4. OKOYE ALSO SAID HE PREPARED DISCUSS SERVICE AGREEMENT, EQUITY PARTICIPATION OR PURE MANAGEMENT AGREEMENT WITH AMERICAN

FIRMS. STATED FIRM NEEDS COMPLETE REORGANIZATION. HE SAID HE NEEDS TO GET SOMETHING GOING SOON, AS GOVERNMENT PRESSING FOR RESULTS.

5. ACTION REQUESTED:

A. DEPARTMENT PLS SUGGEST TO S.J. RHODES AND ANY OTHER INTERESTED FIRMS THAT THEY CONTACT NCFC NEAR FUTURE.

B. COTONOU PASS TO MAX, MORRISON-KNUDSEN.

C. DEPARTMENT PLS ADVISE WHETHER ANY OTHER FIRM INTERESTED.

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
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Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 20-May-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
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Executive Order: N/A
Errors: N/A
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Film Number: D770181-1171
Format: TEL
From: LAGOS
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SAS ID: 2439792
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